



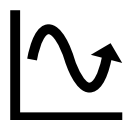
# Dryland Cotton Fertility – Does it Pay \$\$

*Concho Valley Cotton Conference  
San Angelo, TX  
28 February 2023*

# Farmer Concerns



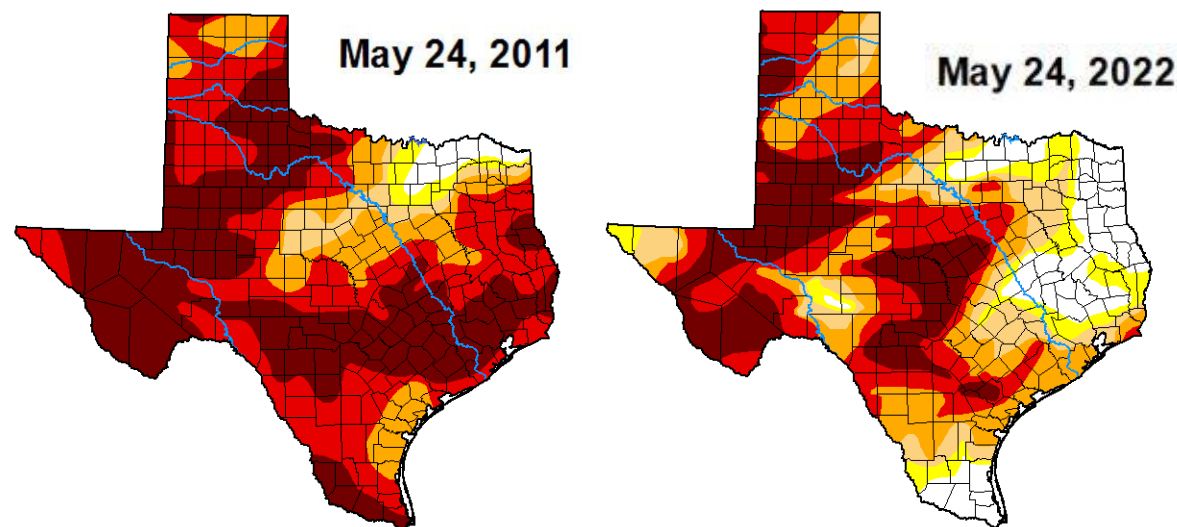
**Environment**



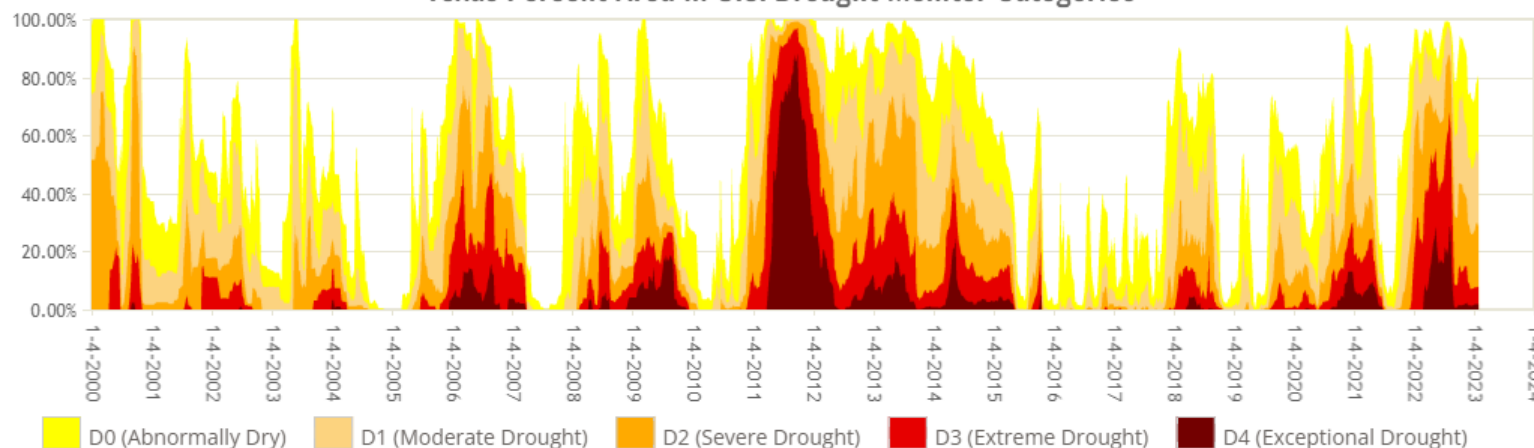
**Instability of availability**



**Costs**



Texas Percent Area in U.S. Drought Monitor Categories



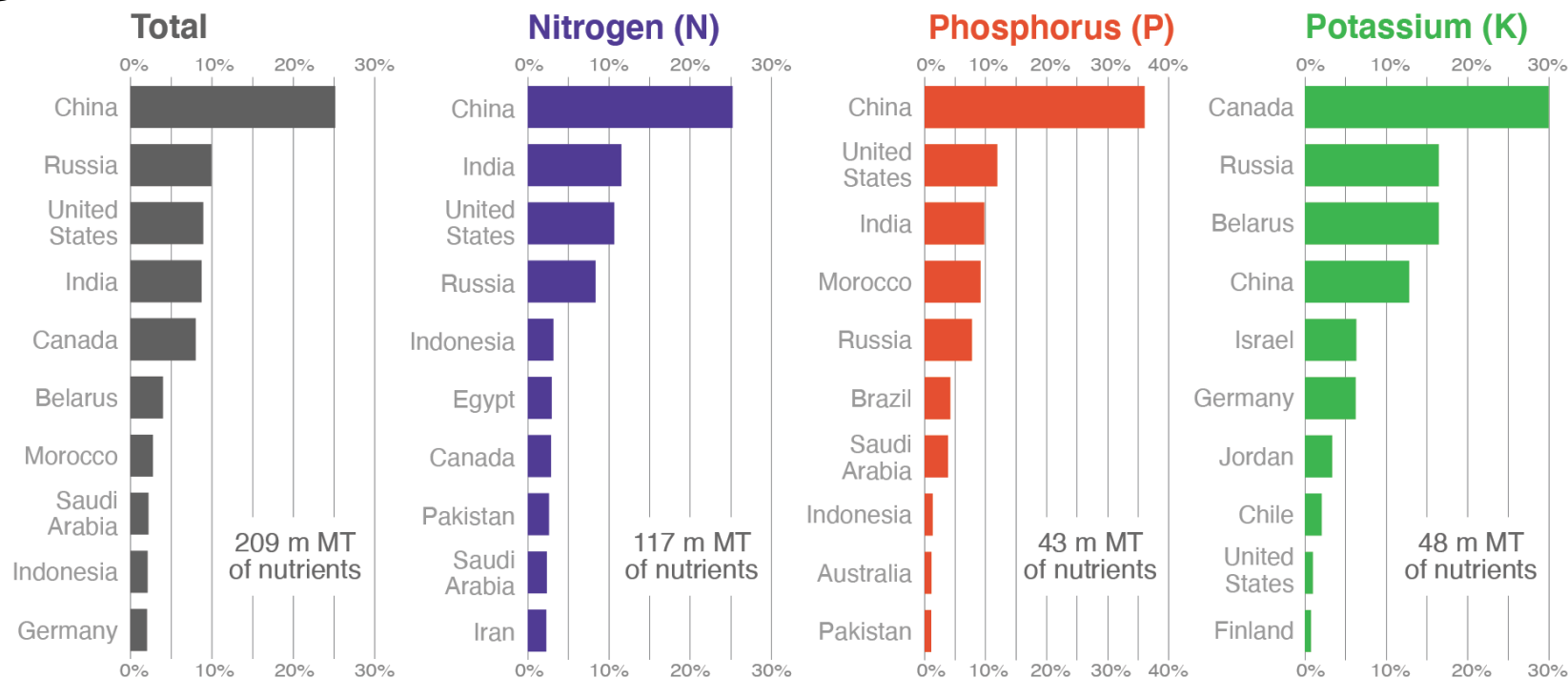
# Farmer Concerns

 **Environment**

 **Instability of availability**

 **Costs**

Chart 2. Major Global Fertilizer Suppliers




Source: IFASTAT, 2017-2019 average

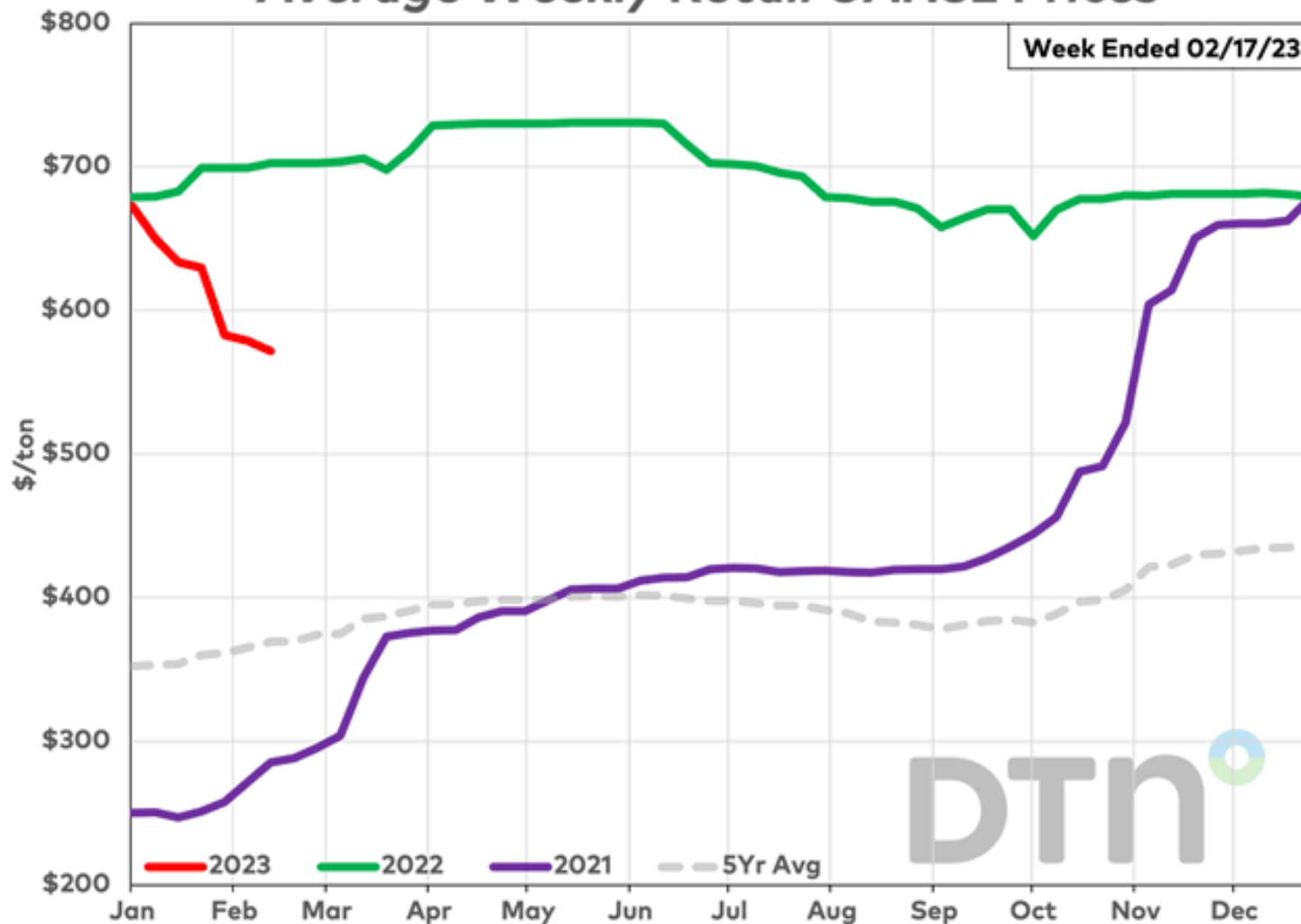
# Farmer Concerns

 **Environment**

 **Instability of availability**

 **Costs**  
*UAN-32: \$0.90/lb*  
*Urea: \$0.75/lb N*

*Average Weekly Retail UAN32 Prices*



# Fertilizer Prices

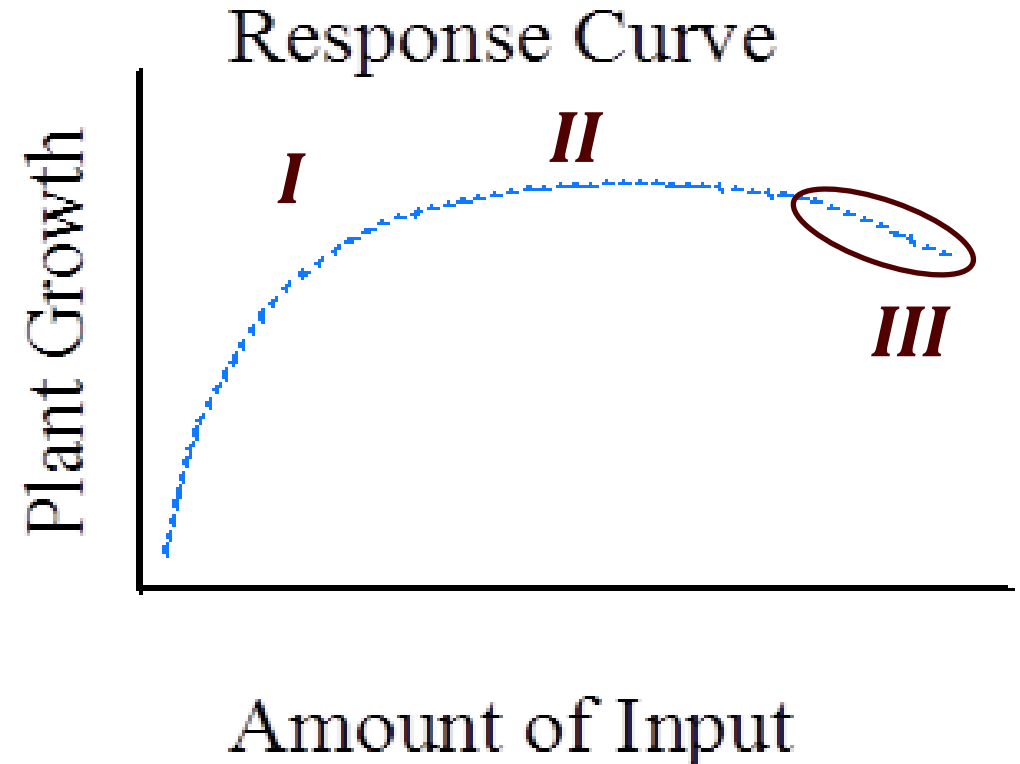
Fertilizer	12/2/2022	02/21/2023
Urea	\$795/ton	\$686/ton (\$0.75/lb N)
Anhydrous ammonia	\$1,416/ton	\$1,213/ton (\$0.74/lb N)
UAN-32	\$681/ton	\$572/ton (\$0.89/lb N)
MAP	\$960/ton	\$857/ton (\$0.82/lb P <sub>2</sub> O <sub>5</sub> )
DAP	\$926/ton	\$838/ton (\$0.91/lb P <sub>2</sub> O <sub>5</sub> )
10-34-0	\$753/ton	\$754/ton (\$1.11/lb P <sub>2</sub> O <sub>5</sub> )
0-0-60	\$831/ton	\$692/ton (\$0.58/lb K <sub>2</sub> O)

A black and white photograph of a cotton field. The cotton plants are covered in snow, indicating a winter or late autumn setting. The image is overlaid with a dark, semi-transparent geometric pattern consisting of several large triangles pointing towards the center. The text "Does Dryland Fertilizer Pay??" is centered in a white, bold, serif font.

**Does Dryland Fertilizer Pay??**

# Does Dryland Fertilizer Pay?

- Rule for making input decisions is balancing Marginal Revenue (MR) and Marginal Cost (MC)
  - I.  $MR > MC$  : Profitable decision
  - II.  $MR = MC$  : Point of profit maximization
  - III.  $MR < MC$ : Losing profits



# Does Dryland Fertilizer Pay?

- Assume fertilizer rates are based on soil test
  - 40 lb N/A as UAN-32 (\$0.99/lb N) and 30 lb P/A as 10-34-0 (\$1.11/lb P)
- Applied as UAN-32 and 10-34-0
- Lint (\$0.80/lb) and cottonseed (\$250/ton)

## 100 lb lint yield increase

- MR = (100 lb x \$0.80) + (0.071 x \$250) = \$97.75
- MC = (\$0.99 x 40 lb N/A) + (\$1.11 x 30 lb P/A) + \$5/A (app. cost) = \$77.93
- **MR (\$97.75) > MC (\$77.93):  
profitable decision**
- **Net Benefit of \$19.82/A**

## 200 lb lint yield increase

- MR = (200 lb x \$0.80) + (0.142 x \$250) = \$195.50
- MC = (\$0.99 \* 40 lb N/A) + (\$1.11 x 30 lb P/A) + \$5/A (app. cost) = \$77.93
- **MR (\$195.50) > MC (\$77.93):  
profitable decision**
- **Net Benefit of \$117.57/A**



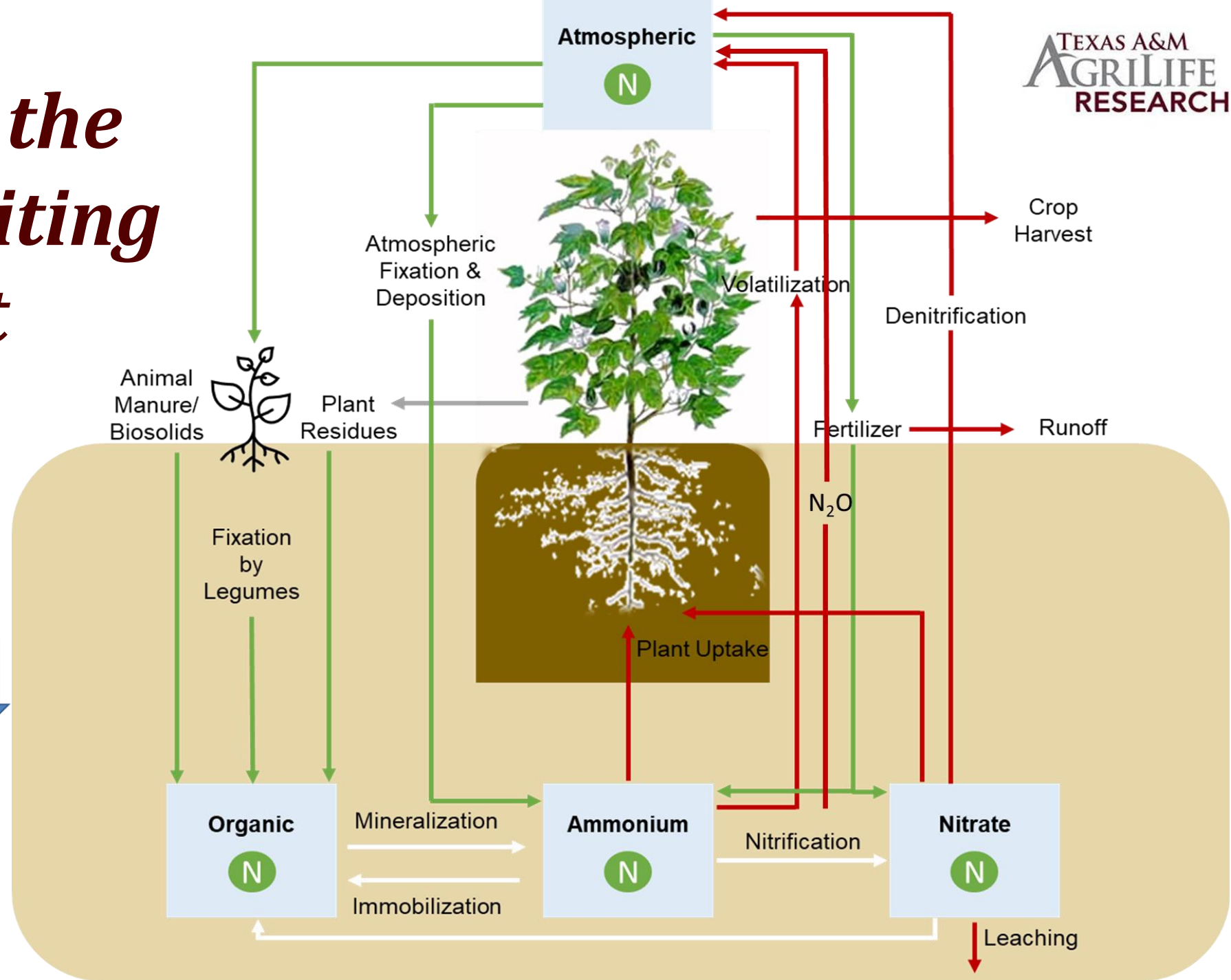
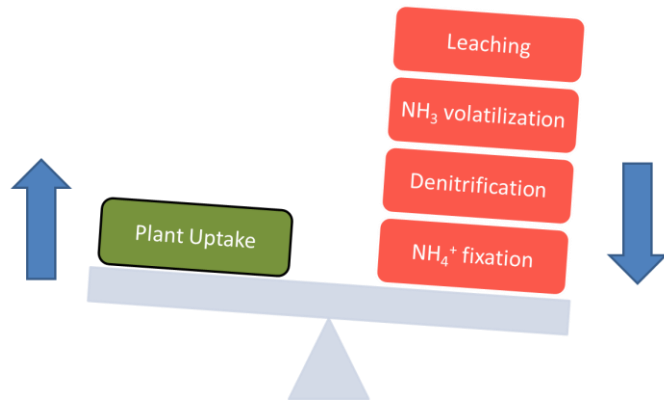
**YES!**



# Nitrogen

-ammonium ( $\text{NH}_4^+$ ) & nitrate ( $\text{NO}_3^-$ )-

# *Nitrogen is the greatest limiting nutrient*



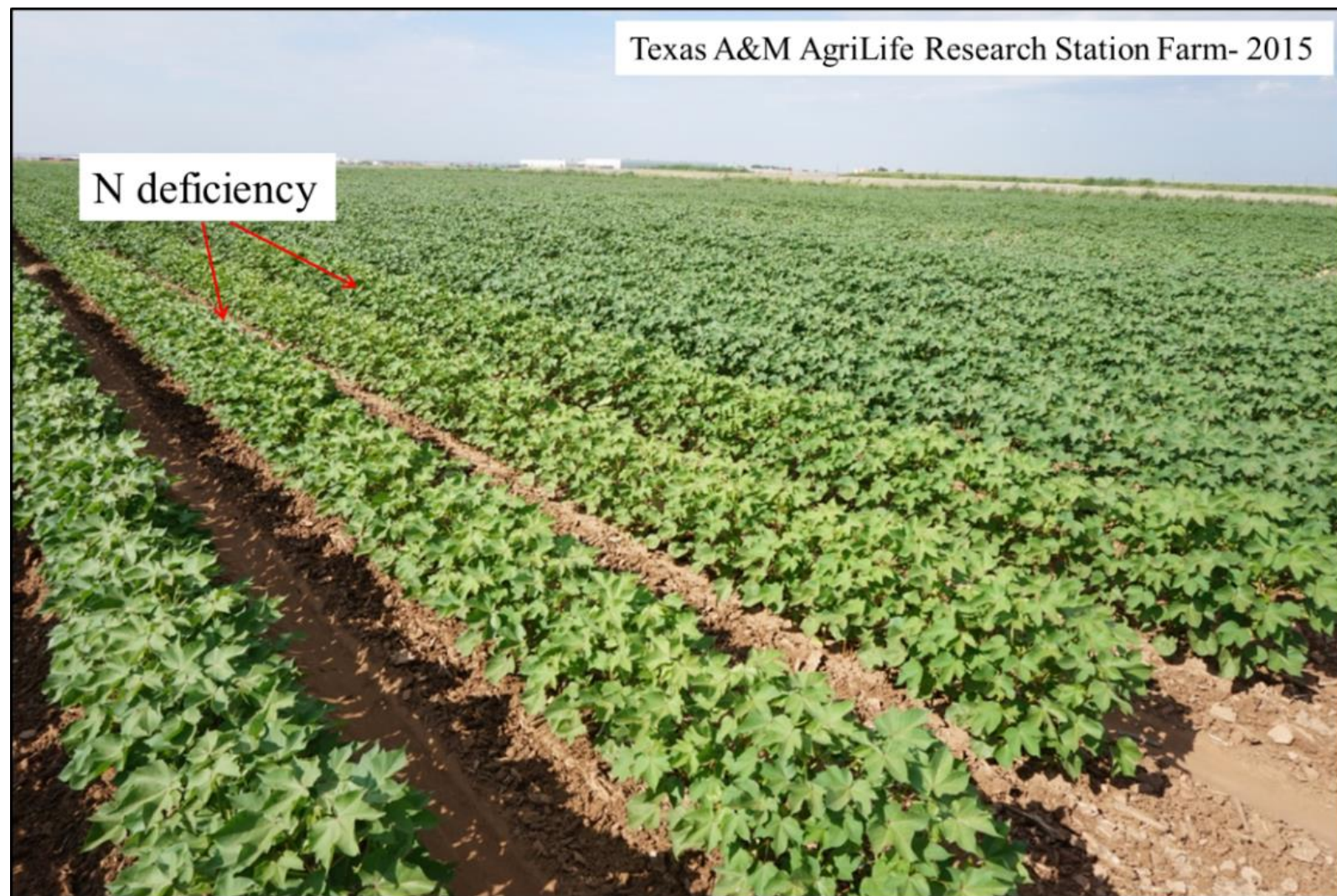
# Nitrogen Rates *(based on yield goal)*

1<sup>st</sup> bale:

40 lb N/A/bale

2+ bales:

35-40 lb N/A/bale

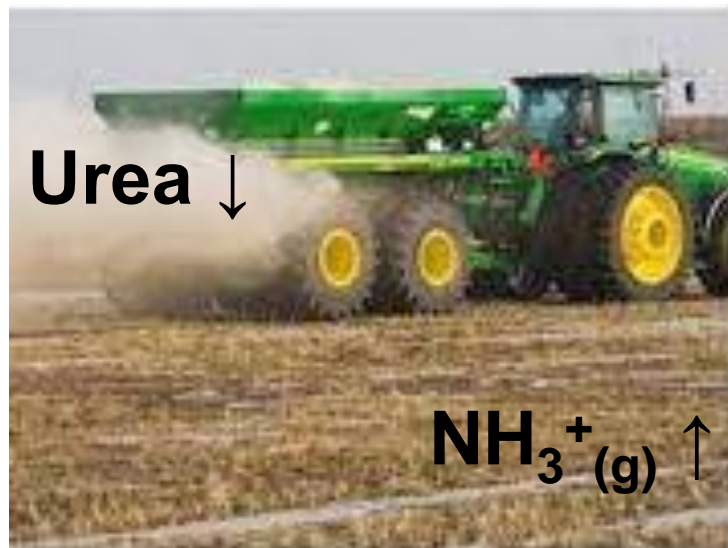


# Ammonia Volatilization



The gaseous loss of ammonia (NH<sub>3</sub>) that may occur when ammonium (NH<sub>4</sub><sup>+</sup>) is surface applied to a **calcareous soil** or when urea [(NH<sub>2</sub>)<sub>2</sub>CO] is surface applied to **any soil**.

Loss may be 50 to 75% of added N



# Ammonia Volatilization

## Environmental Factors ↑ Volatilization

- Soil pH – can happen at any pH but greater when pH > 7.0
- Water content of surface soil – moist surface required for hydrolysis



- SOM↑ → Microbial activity↑ → Urease↑ → Urea hydrolysis ↑
- <0.25" rain can result in ↑ NH<sub>3</sub>
- Wind↑ → Evap.↑ → ↑ NH<sub>3</sub>
- Temp↑ → Urease, Evap.↑ → ↑ NH<sub>3</sub>

## Ways to ↓ Volatilization

- Incorporation to > 0.5" will ↓ loss by >50%
- Addition of 0.25" to 0.5" irrigation to move below surface prior to hydrolysis (urea is uncharged, water-soluble molecule)
- Use of sulfur-coated urea
- Use of urease inhibitors to temporarily reduce activity of urease enzyme (NBPT)
- Use urea phosphate or other acid forming fertilizers containing urea
- Addition of CaCl<sub>2</sub>, KCl, etc with urea (more effective in alkaline soil)

# Mineralization and Immobilization

**Organic N ↔ Inorganic N**  
**Equilibrium in soils**  
 (Nitrogen cycling)



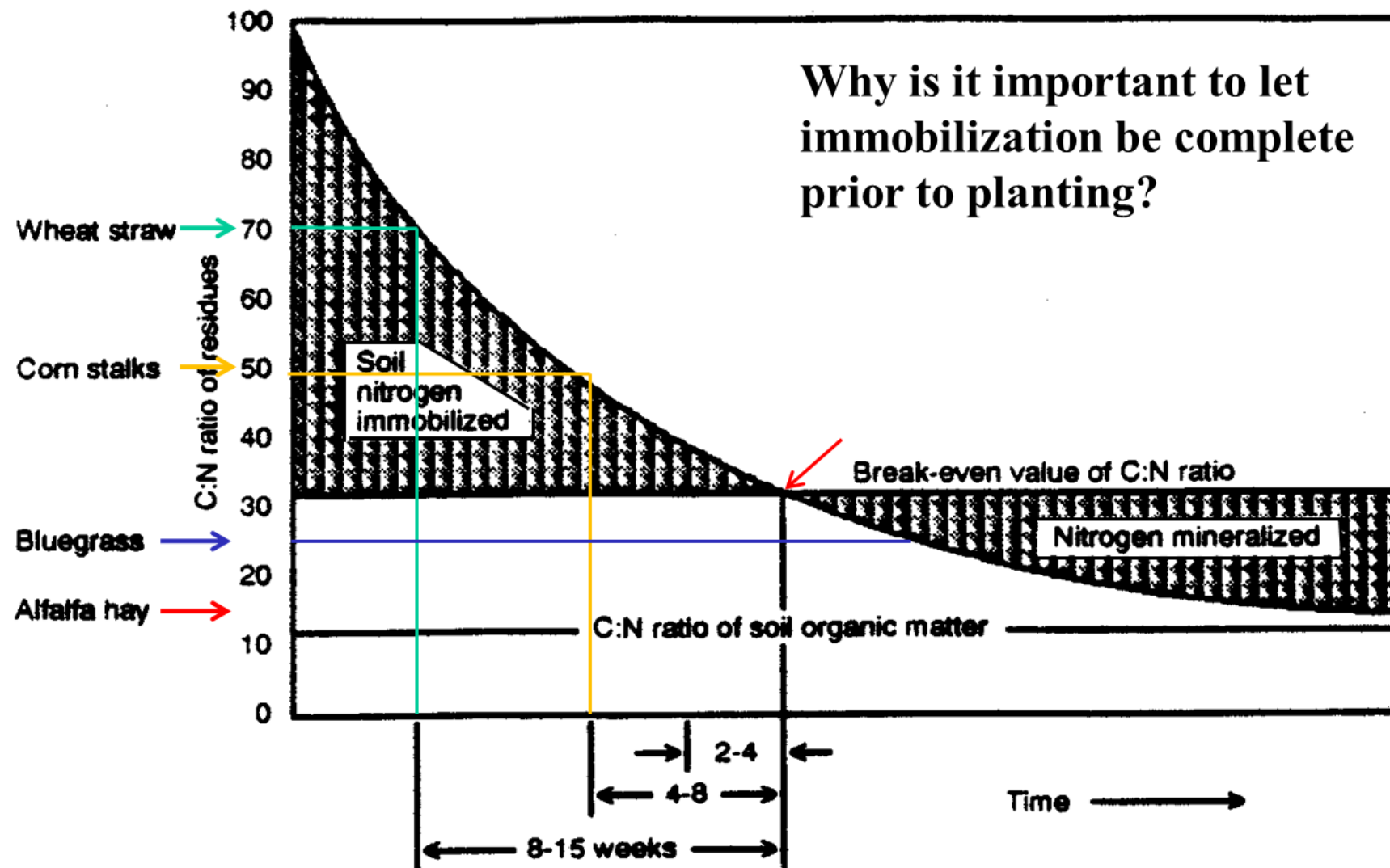
**Mineralization** – conversion of plant-unavailable organic N to plant-available inorganic N ( $\text{NH}_4^+$ ); C:N < 30:1

**Immobilization** – conversion of plant-available inorganic N ( $\text{NH}_4^+$ ,  $\text{NO}_3^-$ ) to plant-unavailable organic N (**microbial tissues**); C:N > 30:1

***Practical significance??***

# Determining Factor for Net N Mineralization or Immobilization

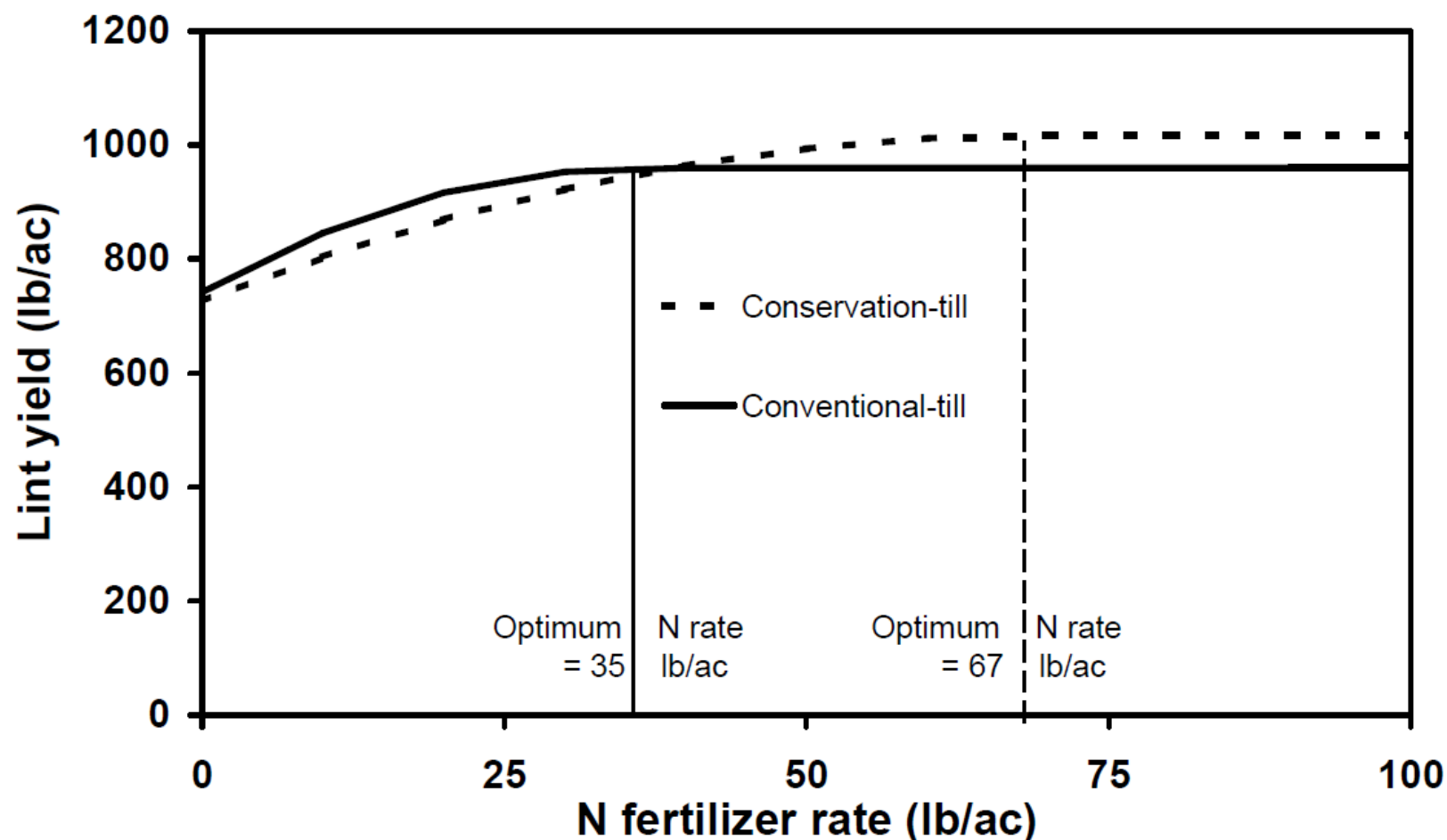
Time required for completion of N immobilization as affected by C:N ratio of crop residue





# Soil Health and Nitrogen

*AG-CARES, Lamesa, TX*



Source: Nutrient Management of Conservation-Till Cotton in Terminated-Wheat  
 K.F. Bronson, J.W. Keeling, R.K. Boman, J.D. Booker, and H.A. Torbert, April 2004

# Soil Health and Nitrogen Management

AG-CARES, Lamesa, TX

**Evaluate yield response to added N fertilizer at different times in conventional and conservation management**

## Management systems

1. Continuous cotton (CC)
2. CC with rye cover (CCRC)
3. Wheat-fallow-cotton rotation

## Nitrogen treatments

1. Farm Practice (120 lb N/A; 3-4 applications)
2. Preplant (+30 lb N/A; 150 lb N/A)
3. Emergence +3 wks (+30 lb N/A; 150 lb N/A)
4. PHS + 2 wks (+30 lb N/A; 150 lb N/A)

Continuous Cotton  
Conventional Tillage  
(since 1998)

Continuous Cotton/  
Rye Cover (No-tillage)

Cotton-Wheat  
Rotation  
(No-tillage)

Wheat - 2016  
Cotton - 2017  
Wheat - 2018

Cotton - 2016  
Wheat - 2017  
Cotton - 2018

# Cotton Yield

*3-year averages*

Cropping System	Nitrogen fertilization strategies				AVG
	FP	PPN	PEN	PHSN	
	Lint yield (lint acre <sup>-1</sup> )				
CC	723	787 (8.9%)	715 (-1.1%)	683 (-5.5%)	<b>727</b>
CCRC	806	938 (16.4%)	965 (19.6%)	857 (6.2%)	<b>891</b> (23.3%)
CWR	1,134	1,032 (-9.0%)	1,117 (-1.5%)	1,064 (-6.2%)	<b>1,087</b> (50.4%)
AVG	<b>888</b>	<b>919</b> (3.5%)	<b>932</b> (5.0%)	<b>868</b> (-2.2%)	



**Fertilization strategies:**

- FP = farmers practices (120 lb N A<sup>-1</sup>)
- PPN = FP + 30 lb N A<sup>-1</sup> at preplant
- PEN = FP + 30 lb N A<sup>-1</sup> at post emerg. + 2 wks
- PHSN = FP + 30 lb N A<sup>-1</sup> at pinhead square + 2 wks

**Cropping systems:**

- CC = Continuous cotton, conventional tillage (>25 yrs)
- CCRC = Continuous cotton-Rye cover
- CWR = Cotton-Wheat rotation

# Gross Margins

*3-year averages*

Cropping System	Nitrogen fertilization strategies				AVG
	FP	PPN	PEN	PHSN	
	Gross Margin (\$ acre <sup>-1</sup> )				
CC	434	489 (12.7%)	441 (1.6%)	420 (-3.3%)	<b>336</b>
CCRC	489	591 (20.7%)	608 (24.3%)	536 (9.5%)	<b>556</b> (65.5%)
CWR	609	575 (-5.6%)	610 (0.3%)	587 (-3.6%)	<b>595</b> (77.1%)
AVG	<b>511</b>	<b>552</b> (8.0%)	<b>553</b> (8.2%)	<b>514</b> (0.6%)	



## Fertilization strategies:

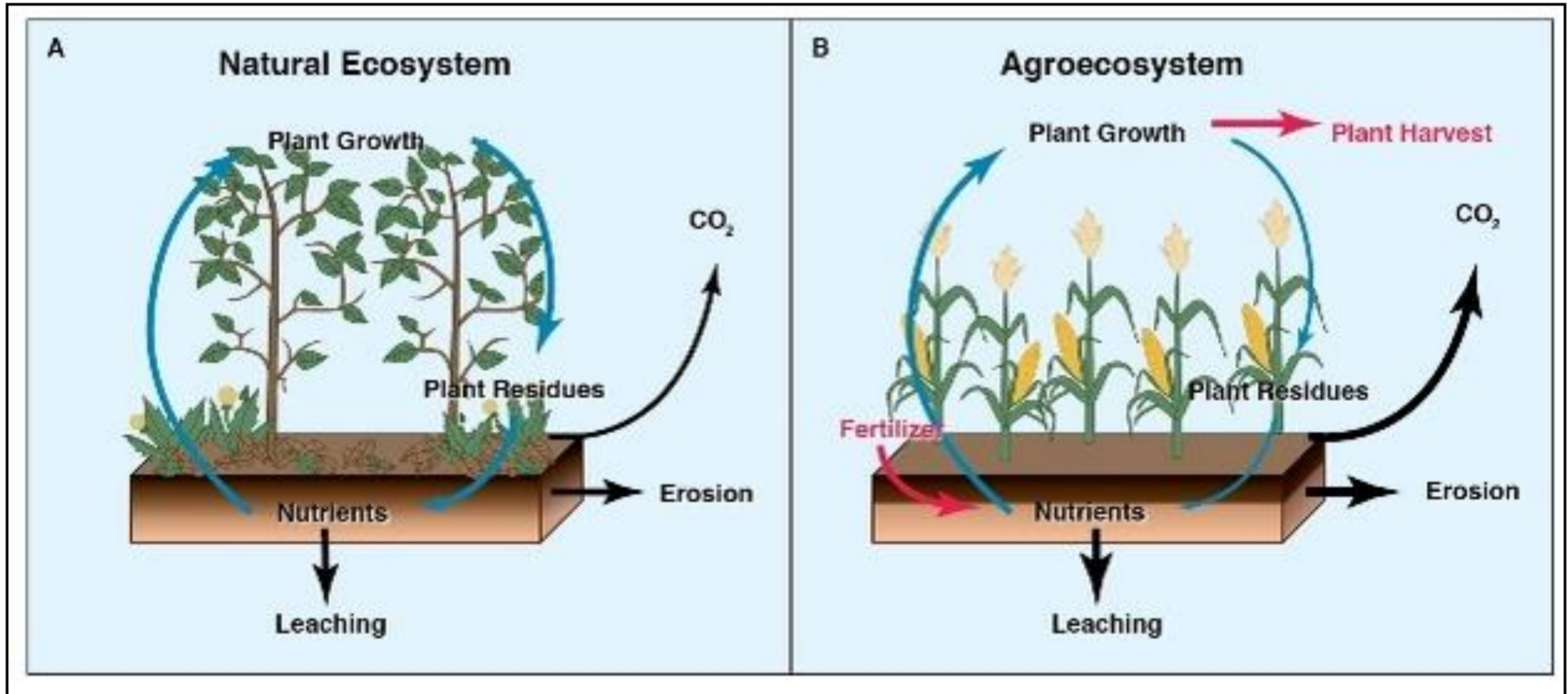
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# Phosphorus



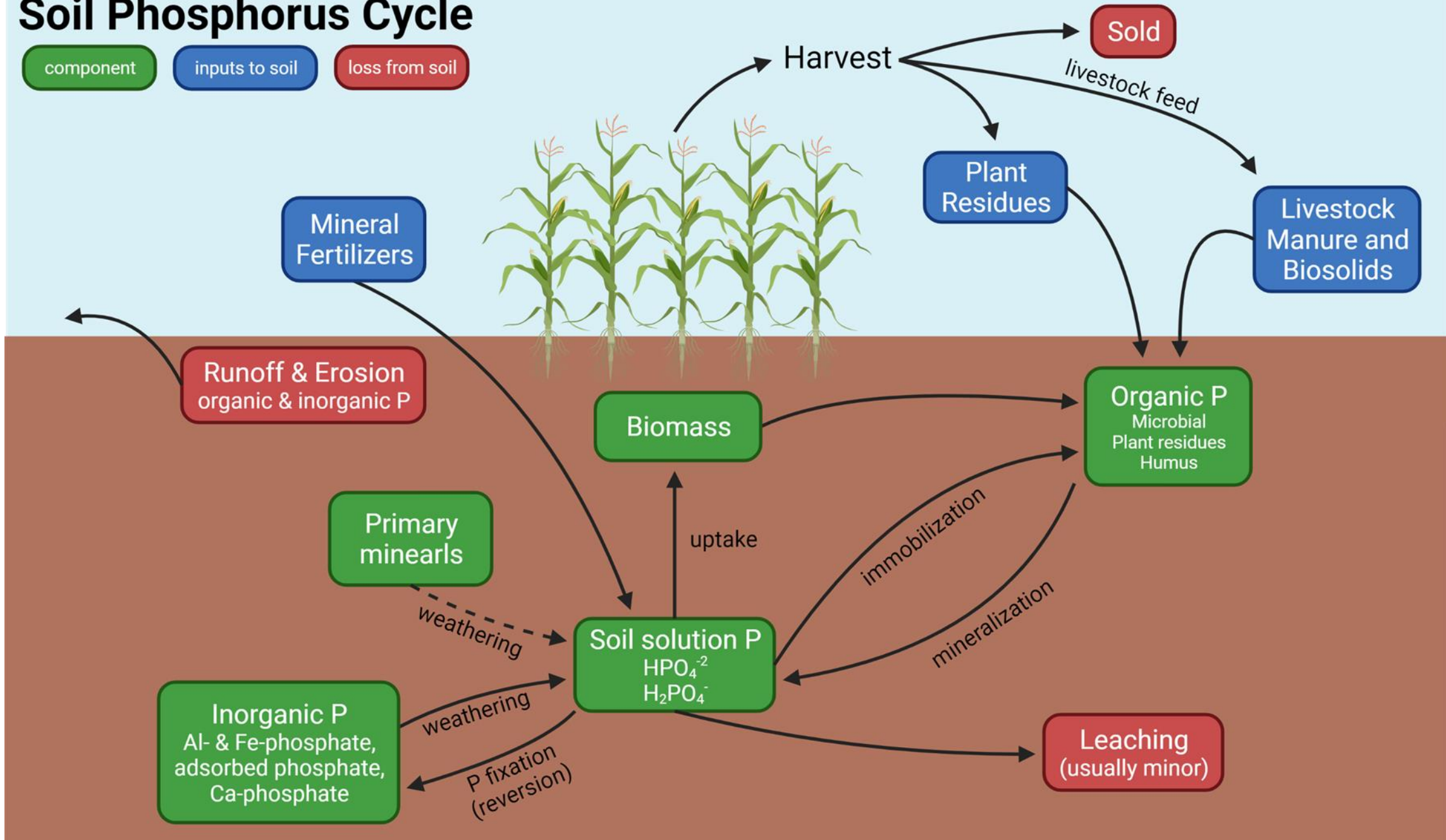
**Over time you will mine your soil.....**

# Soil Phosphorus Cycle

component

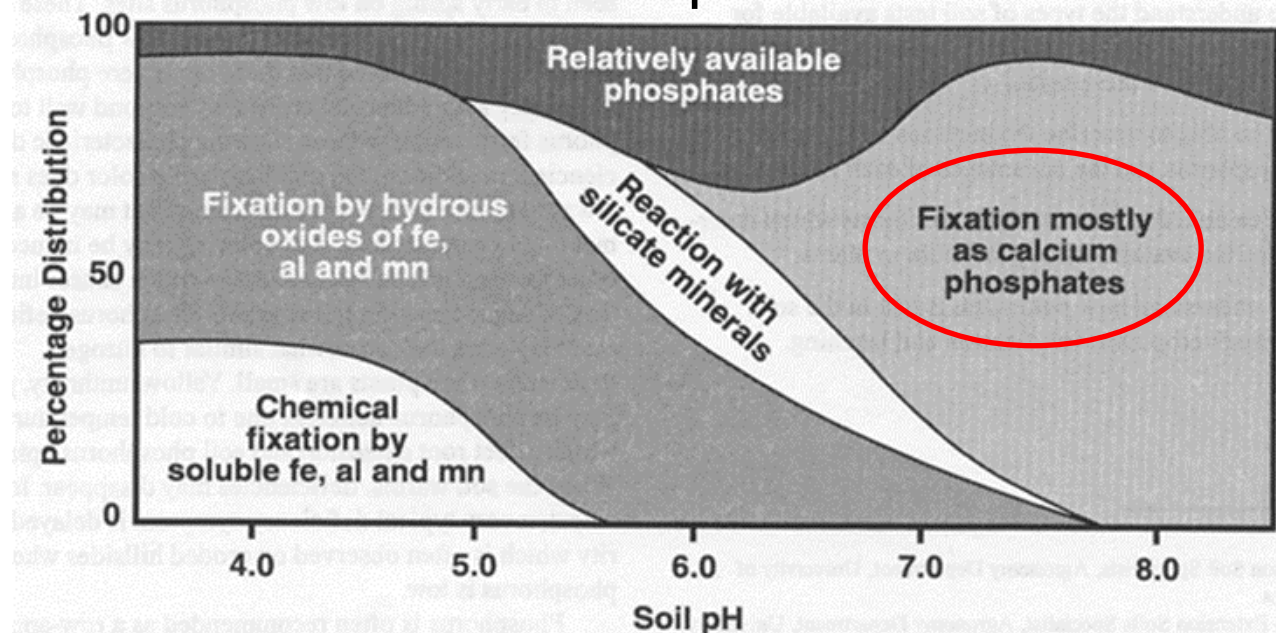
inputs to soil

loss from soil



# Phosphorus Placement

- Phosphorus added to soil quickly becomes fixed in less available forms
- Banding (pre-plant or starter) and fertigation is more efficient than broadcasting pre-plant
- Calcium carbonates binding or “fixing” most of the phosphorus (as calcium phosphate) when broadcasted – incorporation does not help





# Final Thoughts...

- Proactive strategies to increase fertilizer use efficiency
  - 4Rs of Nutrient Management
    - Right Source**
    - Right Rate**
    - Right Time**
    - Right Placement**
  - Fertilizer rates based on yield goals and crop removal
  - Implementing conservation management may require adjustment of N fertilization
  - Read labels, do your own math, and keep it simple...

***“Ever vigilant”***



**How to  
make more  
COST-  
efficient  
fertilizer  
decisions?**



# Busting Myths

- Fertilizers kill soil microbes.... **FALSE**
- Inorganic fertilizers make soil unhealthy... **FALSE**
- More is always better... **FALSE**
- Foliar fertilizers can replace soil applied... **FALSE**
- Fertilizer is not needed when using biologicals... **FALSE**



**txsoillab.com**

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**TEXAS A&M**  
**AGRILIFE**  
**RESEARCH**

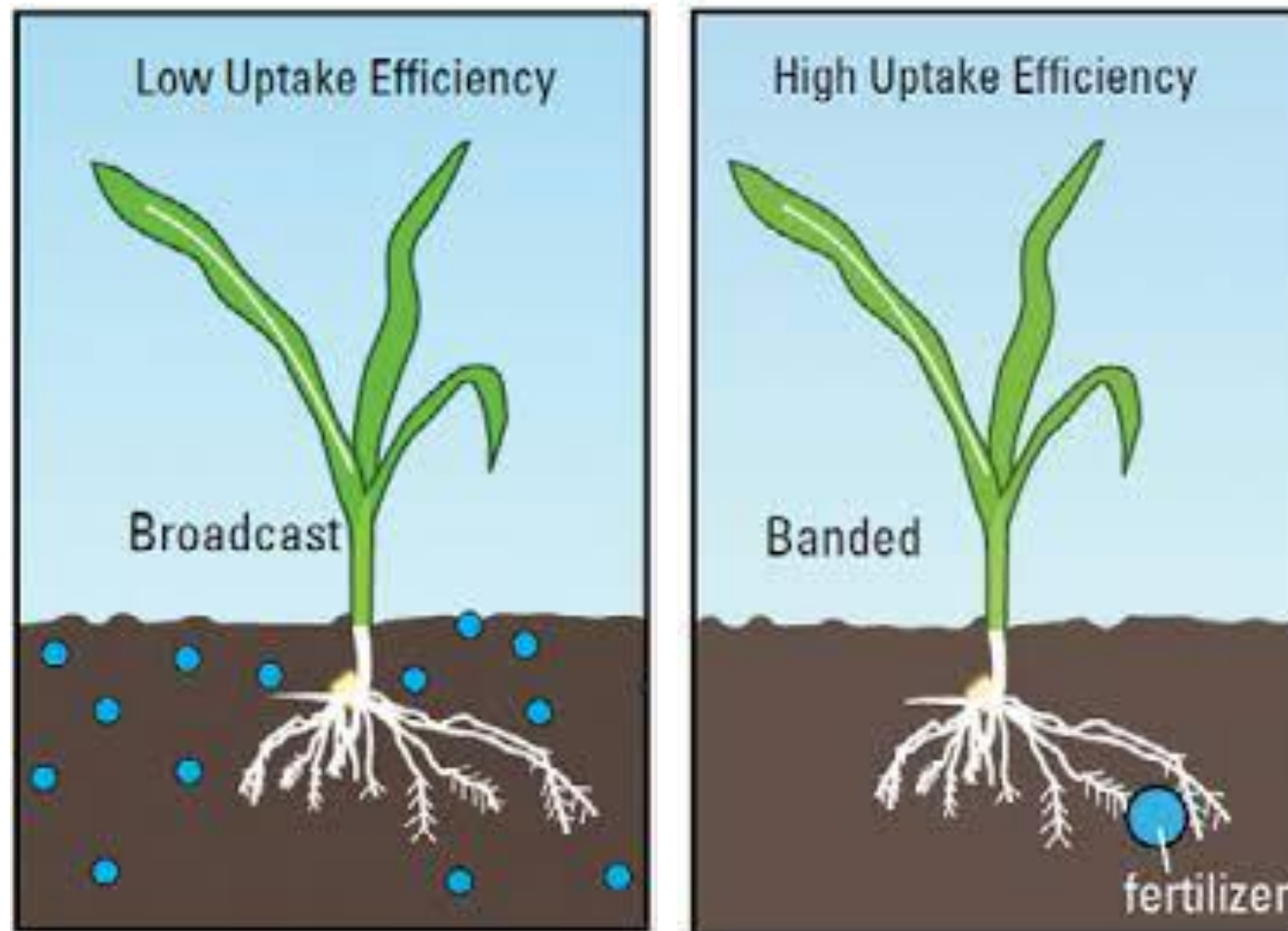
**TEXAS TECH UNIVERSITY**  
**Department of Plant**  
**& Soil Science**

**Funding Support**  
**Texas State Support Committee**  
**Cotton Research and Promotion Program**

# Phosphorus Placement

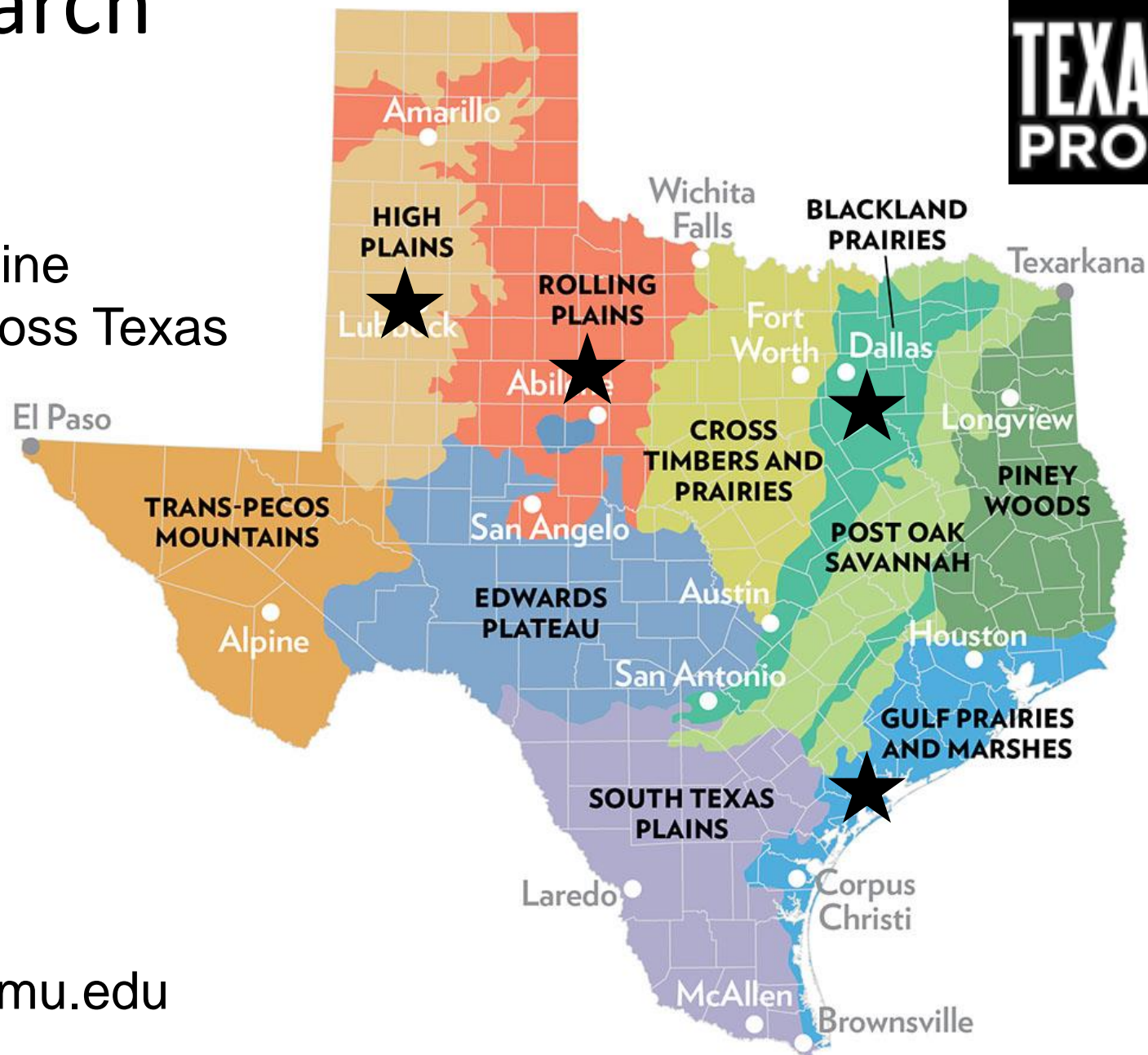
## *Broadcast versus Band*

Rates can be reduced when applied in a band compared to broadcast – exposed to less soil



# 2023 Research

**Need your help!**  
Project aimed at  
establishing baseline  
carbon values across Texas



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